

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the 9th CIS Local Counsel Forum in Vienna, Austria on 27-29
June 2014**

29 April 2014

Section 1: Law Firm

1. Name and country of the law firm: Volga Legal law firm, Russia
2. Contact Information:
 Primary Firm Location:
 Office address: 204, Molodogvardeiskaya str., «BEL Plaza» Business Center,
 Samara, 443001, Russia
 Telephone: +7 846 273 9283
 Fax: +7 846 273 9283
 e-mail: info@volgalegal.ru
 Web site: www.volgalegal.ru
3. Primary Contacts:
 Name: Andrey Sychev, Managing Partner
 Email: asychev@volgalegal.ru
4. Other Contacts:
 Name: Elena Filyukova
 Email: efilyukova@volgalegal.ru
5. Year of establishment: 1997

Section II: Lawyers and Support Staff

6. Number of Partners: 1
7. Number of Associates: 6
8. Number of Paralegals: 2
9. Please indicate number of lawyers with the advanced degrees: LLMs: _____
 Candidate of Legal Sciences: 1
10. Languages spoken at the Firm: Russian, English, French
11. How many lawyers speak
 English: 3 Russian: 7 French: 1
12. Interpreters on the staff: English, French
 (please indicate the languages)

Section III: Client Details

13. Classify your clients (in percentage):

Corporate Clients 90% International Law Firms 5%

Non-Corporate clients 5%

14. Please indicate up to five major corporate clients:

1. Banks & Financial Institutions
2. Manufacturing & construction companies
3. Regional and Local authorities
4. Oil recovery & oil refining enterprises
5. Transport companies

15. Please indicate up to five international law firms you serve as a local counsel to:

16. What percentage of your work is dedicated to international corporate clients:

- 0% (the law firm has no international clients)
- up to 70% (two-thirds of clients are international)
- up to 30 % (each third client is international)
- up to 100% (almost all clients are international)
- up to 50% (half of clients are international)

17. What percentage of your work is dedicated to serving as local counsel to international law firms:

- 0% (none)
- up to 30 % (each third client is an international law firm)
- up to 70% (two-thirds of clients are international law firms)
- up to 100% (almost all clients are international law firms)
- up to 50% (half of clients are international law firms)

18. Method of payment (choose all options that apply):

- per hourly rates contingency (percentage of the value of the contract/claim)
- fixed (fixed budget) other

19. Illustrative projects in 2013-2014:

- 1) A successful interest representation of a regional oil company aimed at restoring control over its property and performance of numerous legal proceedings for the benefits of creditors on the issue of the company mining license in the oil & gas field, as well as the satisfaction of the claim of one of the largest creditor for the amount exceeding 6 billion rubles and consideration of disputable claims from the state authorities.

- 2) A representation in court of a public municipal entity against an energy supplier, being the claimant and the de-facto monopolist in the local market, on the issue of providing the most efficient structure for public management of the energy supply facilities and successful arguing for claims dismissal.
- 3) A successful presentation in court of a subsidiary of one of the largest European beer producer on the issue of a non-compliance with the federal standards for labeling the products. While the court of the first instance found the client liable and imposed a penalty on it and a claim for a nation-wide recall of the products from a retail and stock and actions on relabeling, the firm took over a defense stand in the consequent court instance, which supported the position of the brewery.
- 4) A successful representation in court of a municipality against a subsidiary undertaking of an international oil company on the issues of the lease contract of the land plots for the oil mining and lease payments which form a significant portion of the municipal income.
- 5) A successful representation in court of the creditor (ranked among Top-20 Russian Developers) in numerous court proceedings in several regions of Russia, including Moscow and St.-Petersburg on the bankruptcy of one of the largest retail chains in Russia involving a criminal investigation on void transactions with the affiliated companies initiated and supported by the firm's expertise representing the client as a victim of a crime.

Section IV: Law Firm Profile

20. Law Firm Profile (500 words):

VOLGA LEGAL Law firm (until October 2011 – SA Consulting Law firm).

GEOGRAPHY: Samara, Ulyanovsk, Penza, Orenburg and Saratov regions, Tatarstan Republic, Bashkiria Republic as well as other regions such as Moscow city and Moscow region, Saint-Petersburg and Leningrad region.

SERVICES:

- 1) Litigation & Dispute resolution
- 2) Corporate Law/Mergers and acquisitions
- 3) Administrative and other business risks. Taxation. Antitrust.
- 4) Local support for investments in the region. Support for investment projects. Real estate. Land. Construction.

INDUSTRIAL FOCUS:

Banks & Financial Institutions

Energy & Natural resources

Construction

Transport

AMONG OUR CLIENTS:

Banks and Financial Institutions

Agro industrial companies

Oil recovery and oil refining companies

Construction companies

Developers

Retail

Manufacturing enterprises

Transport companies

Regional and local authorities

Regional and local enterprises

WE SPEAK: Russian, English, French

WE ARE IN: Chambers Ranking and also ranked by Pravo.ru in Top-50 Regional Law Firms.

21. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:
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Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

22. Details of membership in local and international law firm networks, databases, alliances, or associations:

Association of Lawyers of Russia, International Bar Association

23. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law

Admiralty and Maritime Law

Advertising and Marketing

Agency and Distribution

Agricultural Law

Alternative Dispute Resolution:

Arbitration, Mediation

Antitrust and Competition

Aviation and Aerospace

Bankruptcy

Banks, Banking and Financial Services

Business Law

Commercial Litigation

Commercial Real Estate, Zoning,

Planning and Land Use

Communications and Media

Construction Law and Litigation

Consumer Law

Contract Law

Corporate Finance

Corporate Law

Criminal Law

Energy

Entertainment and the Arts

Environmental Law

Finance

Foreign Investment

Franchise and Franchising

Government Procurement and Contracts

Immigration and Naturalization

Information Technology

Initial Public Offerings (IPOs)

Insurance Law

Intellectual Property:

Copyright

Trademarks

Patents

Other

International Public Law

International Litigation and Arbitration

International Trade

Labor/Employment

Media Law

Mergers & Acquisitions

Mortgages Property Funding and Security

Natural Resources

Oil and Gas

Privatization Law

Product Liability

Regulatory Law

Securities and Stock Exchange

Taxation

Technology and Science

Torts

Transportation

Other practice areas:

Areas of Special Expertise:
