

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the 9th CIS Local Counsel Forum in Vienna, Austria on 27-29 June
2014**

29 April 2014

Section 1: Law Firm

1. Name and country of the law firm: RULG-Ukrainian Legal Group, P.A. (RULG) in Washington, D.C. and Ukrainian Legal Group LLC (ULG) in Kiev
2. Contact Information:
 Primary Firm Location:
 Office address: 4056 Mansion Drive, N.W., Washington, D.C. 20007, USA

 Telephone: 1 (202) 338-1182
 Fax: 1 (202) 338-4237
 e-mail: general@rulg.com
 Web site: www.rulg.com

 Other Offices:
 Office address: Ukrainian Legal Group L.L.C.
72, Velyka Vasylykivska (Chervonoarmiyska) St., Office 14
Kiev 03150, Ukraine

 Telephone: 38 (044) 207-1060
 Fax: 38 (044) 207-1064
 e-mail: general@ulg.com
3. Primary Contacts:
 Name: Irina Paliashvili
 Email: irinap@rulg.com
4. Other Contacts:
 Name: Victor Kovalenko
 Email: victor.kovalenko@ulg.kiev.ua
5. Year of establishment: 1992 (ULG); 1995 (RULG)

Section II: Lawyers and Support Staff

6. Number of Partners: 2
7. Number of Associates: Senior Counsel: 8; Counsel: 6
8. Number of Paralegals: 1
9. Please indicate the number of lawyers with advanced degrees: LL.Ms: 2
 Candidate of Legal Sciences: 1

10. Languages spoken at the Firm: Ukrainian, English, Russian, French, Georgian, Spanish

11. How many lawyers speak

English: 15 German: Russian: 17 French: 2 Spanish: 1

12. Interpreters on staff: 2: Ukrainian, English, and Russian
(please indicate the languages)

Section III: Client Details

13. Classify your clients (in percentage):

Corporate Clients 70% International Law Firms 30%

Non-Corporate Clients %

14. Please indicate up to five major corporate clients:

i. Multinational confectionary company

ii. Multinational chemical and agrochemical company

iii. International trade organizations representing the music industry and the motion picture industry

iv. Large independent U.S. oil production company

v. OECD

15. Please indicate up to five international law firms you serve as a local counsel to:

i. International law firm headquartered in London (offices in Moscow and worldwide)

ii. International law firm headquartered in London (offices in Moscow and worldwide)

iii. International law firm headquartered in New York (offices in Moscow and worldwide)

iv. International law firm headquartered in Chicago (Chicago office)

v. International law firm headquartered in Washington, D.C. (Washington, D.C. office)

16. What percentage of your work is dedicated to international corporate clients:

- 0% (the law firm has no international clients)
- up to 70% (two-thirds of clients are international)**
- up to 30% (one-third of clients are international)
- up to 100% (almost all clients are international)
- up to 50% (half of clients are international)

17. What percentage of your work is dedicated to serving as local counsel to international law firms:

- 0% (none)
- up 30% (one-third of clients are international law firms)**
- up to 70% (two-thirds of clients are international law firms)
- up to 100% (almost all clients are international law firms)
- up to 50% (half of clients are international law firms)

18. Method of payment (choose all options that apply):

- hourly rates**
- contingency (percentage of the value of the contract/claim)
- other
- fixed (fixed budget)**

19. Illustrative projects in 2013-2014:

- a. Advised a U.S.-based financial institution on financing an expansion of an international media company operating in Ukraine.
- b. Provided legal support to a US oil producer on its various oil exploration and production deals in Ukraine.
- c. Advised several investment banks on separate matters involving securities trading in Ukraine.
- d. Assisted on several high-profile multinational M&A transactions involving antitrust clearance in Ukraine.
- e. Successfully represented several multinational consumer goods companies in trademark infringement cases, winning a landmark ruling from the Antimonopoly Committee of Ukraine on unfair competition based solely on colour.
- f. iv. Provided on-going full-service legal support to several multinational companies, including transactional work, corporate restructuring, employment, trademarks protection, unfair competition, dispute resolution, etc.
- g. Provided legal support for several M&A projects in various industries, representing foreign investors, and including due diligence, anti-trust approvals, regulatory approvals, structuring and drafting M&A documents, and carrying out post-M&A restructuring.

Section IV: Law Firm Profile

20. Law Firm Profile (500 words):

The RULG-Ukrainian Legal Group, P.A. (Washington, D.C.), and its affiliate, the Ukrainian Legal Group, L.L.C. (Kiev, Ukraine), provide comprehensive legal support to large- and medium-size international corporate clients contemplating or engaged in business and investment activity in Ukraine, Russia and other CIS countries. We also frequently serve as local counsel to international law firms and maintain close professional contacts with local law firms throughout the CIS.

Our firm was founded in 1992 in Kiev, Ukraine, during the first year of Ukraine's independence. In 1995, we set up our Washington office, making the RULG the first Ukrainian law firm with a law office in the United States. Our two offices work together to meet the challenges and ensure the success of our clients' ventures in the rapidly developing CIS markets. We are able to deliver effective, timely, and practical legal services because of our attorneys' skills and experience, gained in helping to shape legal developments in their respective countries.

21. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive: All are non-exclusive.

22. Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

Because we strictly observe client confidentiality, we decline to publicize this information. In the event we are contacted on a specific matter and references are required, we will contact our International Law Firm clients and obtain their prior consent before providing contact information.

Details of membership in local and international law firm networks, databases, alliances, or associations:

The RULG-Ukrainian Legal Group, the Ukrainian Legal Group and our individual attorneys are members of many professional associations, including the U.S. -Ukraine Business Council, the American Chamber of Commerce in Ukraine, the European Business Association in Ukraine, the American Bar Association, the International Bar Association, the International Trademark Association, the Congress of the Fellows of the Center for International Legal Studies, the Moscow-based Russian Mediation Center, the Russian Association of International Law, The Washington Foreign Law Society, global associations of law firms Legalink, The European Association of Lawyers and Lawyers Associated Worldwide, and others.

23. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law	Copyright
Admiralty and Maritime Law	Trademarks
Advertising and Marketing	Patents
Agency and Distribution	Other
Agricultural Law	International Public Law
Alternative Dispute Resolution:	International Litigation and Arbitration
Arbitration, Mediation	International Trade
Antitrust and Competition	Labor/Employment
Aviation and Aerospace	Media Law
Bankruptcy	Mergers & Acquisitions
Banks, Banking and Financial Services	Mortgages Property Funding and Security
Business Law	Natural Resources
Commercial Litigation	Oil and Gas
Commercial Real Estate, Zoning, Planning and Land Use	Privatization Law
Communications and Media	Product Liability
Construction Law and Litigation	Regulatory Law
Consumer Law	Securities and Stock Exchange
Contract Law	Taxation
Corporate Finance	Technology and Science
Corporate Law	Torts
Criminal Law	Transportation
Energy	Other practice areas:
Entertainment and the Arts	
Environmental Law	
Finance	
Foreign Investment	
Franchise and Franchising	
Government Procurement and Contracts	
Immigration and Naturalization	Areas of Special Expertise:
Information Technology	Oil & Gas Upstream; Intellectual Property
Initial Public Offerings (IPOs)	Protection; Commercial Dispute Settlement
Insurance Law	
Intellectual Property:	