

## QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms  
in preparation for the 9th CIS Local Counsel Forum in Vienna, Austria on 27-29 June  
2014**

29 April 2014

### Section 1: Law Firm

1. Name and country of the law firm: **Egorov Puginsky Afanasiev & Partners Ukraine**
2. Contact Information:  
 Primary Firm Location:  
 Office address: 38 Volodymyrska Str., 01030 Kyiv, Ukraine  
  
 Telephone: +38 044 492 82 82  
 Fax: +38 044 492 82 72  
 e-mail: [Kyiv\\_office@epap.ua](mailto:Kyiv_office@epap.ua)  
           [a.onishchenko@epap.ua](mailto:a.onishchenko@epap.ua)  
 Web site: [www.epap.ua](http://www.epap.ua)
3. Year of establishment: 2011 (since 1997 till 2011 known as Magisters)
4. Other Offices:

#### **Moscow**

40/5 Bol. Ordynka,  
 Moscow, 119017, Russia  
 Tel.: +7 495 935 8010  
 Fax: +7 495 935 8011  
 e-mail: [Mow\\_office@epam.ru](mailto:Mow_office@epam.ru)

#### **St. Petersburg**

22-24 Nevsky pr.,  
 St. Petersburg, 191186, Russia  
 Tel.: +7 812 322 9681  
 Fax: +7 812 322 9682  
 e-mail: [Spb\\_office@epam.ru](mailto:Spb_office@epam.ru)

#### **Minsk**

11 Z. Biaduli St.,  
 Minsk, 220034, Belarus  
 Tel.: +375 17 268 82 82  
 Fax: +375 17 268 82 72  
 e-mail: [Minsk\\_office@epap.by](mailto:Minsk_office@epap.by)

#### **Washington**

EPAM USA PLLC  
 2200 Pennsylvania Avenue NW  
 4th Floor East  
 Washington, DC 20037, USA  
 Tel: +1 202 507 5762  
 Direct Dial: +1 202 507 5763  
 Fax: +1 202 507 5601  
 e-mail: [Was\\_office@epamusa.com](mailto:Was_office@epamusa.com)

#### **London**

Egorov Puginsky Afanasiev and  
 Partners LLP  
 3 Gough Square London EC4A 3DE  
 Tel: +44 (0) 20 7822 7060  
 e-mail: [lon\\_secretary@epamllp.co.uk](mailto:lon_secretary@epamllp.co.uk)

**Section II: Lawyers and Support Staff**

5. Number of Partners: 5
6. Number of Associates: 50
7. Number of Paralegals : 0
8. Please indicate number of lawyers with the advanced degrees: LL.Ms: 10  
Candidate of Legal Sciences: 0
9. Languages spoken at the Firm: Ukrainian, Russian, English, German, French, Spanish, Polish
10. How many lawyers speak  
English: 50 German: 3 Russian: 50 French: 3 Spanish: 2 Polish: 3
11. Interpreters on the staff: 10 (English, Russian, Ukrainian languages)  
(please indicate the languages)

**Section III: Client Details - WND**

12. Classify your clients (in percentage):  
Corporate Clients \_\_\_ % International Law Firms \_\_\_ % Non-Corporate clients \_\_\_ %
13. Please indicate up to five major corporate clients (if your firm's policy is not to disclose client names, please provide brief description on a no-name basis): \_\_\_\_\_
14. Please indicate up to five international law firms you serve as a local counsel to (if your firm's policy is not to disclose client names, please provide brief description on a no-name basis): \_\_\_\_\_
15. What percentage of your work is dedicated to international corporate clients:
- 0% (the law firm has no international clients)
- up to 70% (two-thirds of clients are international)
- up to 30 % (each third client is international)
- up to 100% (almost all clients are international)
- up to 50% (half of clients are international)
16. What percentage of your work is dedicated to serving as local counsel to international law firms:
- 0% (none)
- up to 30 % (each third client is an international law firm)
- up to 70% (two-thirds of clients are international law firms)
- up to 100% (almost all clients are international law firms)
- up to 50% (half of clients are international law firms)
17. Method of payment (choose all options that apply):
- per hourly rates
- contingency (percentage of the value of the contract/claim)
- other .....
- fixed (fixed budget)
18. Illustrative projects in 2013-2014: \_\_\_\_\_

**Section IV: Law Firm Profile**

19. Law Firm Profile (500 words):  
Egorov Puginsky Afanasiev & Partners Ukraine (EPAP Ukraine) is one of the leading full-service national law firms in Ukraine, advising leading global and local businesses in Ukraine, throughout the CIS and worldwide. In Ukraine, the Firm was founded in 1997 as Magisters, and then in July 2011 the Firm merged with Russian law firm Egorov Puginsky Afanasiev & Partners.

Ukrainian team of 5 partners and 50 associates consists of some of the best-known law professionals and practicing attorneys in Ukraine with extensive international and domestic experience. The Firm unites leading and the most recognized legal experts, combining extensive emerging markets experience with international professional standards. We regularly represent international companies doing business in the CIS and CIS-based companies going international. The Firm regularly acts for the state-parties in transactional and contentious matters. EPAP's Ukraine team has been assisting numerous governmental and inter-governmental organizations, as well as corporate clients.

We are offering legal support across the whole range of our practice areas including: Banking and Finance, Capital Markets, Competition Law, Environmental and Technical Regulations, Employment Law, Energy/Oil & Gas, Family Law, Intellectual Property / TMT, International Arbitration & Litigation, International Trade and Customs, Litigation, M&A and Corporate Law, Project Finance and PPP, Real Estate and Construction, Restructuring and Insolvency, Sports Law, Tax, White Collar Crime, FCPA/UKBA.

We have also established a German Desk, headed by an Austrian lawyer, Partner Ilona Zekely, who has more than 20 years of legal experience in Europe and the CIS, to provide tailored services to our clients from Austria, Germany and Switzerland with interests across the CIS.

Our partners and lawyers are graduates of most reputable law schools in Ukraine. Most of the Firm's lawyers have had learning courses at international law schools, as well as internships at leading international law firms of Europe, the US and the UK.

The Firm's attorneys have been consistently top-ranked and recommended in Ukraine by all the authoritative local and international legal guides, including Chambers, The Legal 500, IFLR 1000, PLC Which Lawyer, Who's Who Legal and others. Most recently, the Firm was recognized as the European Law Firm of the Year, and the European Corporate Team of the Year by the Lawyer European Awards 2014.

EPAP Ukraine has been a member of international law firms associations including Lex Mundi and independent network of top tax advisors Taxand. Our Managing Partner is an exclusive representative of global anti-crime network ICC FraudNet in Ukraine, and one of our lawyers is a member of EuroCollectNet for Ukraine and Belarus. We actively participate in leading local associations such as American Chamber of Commerce, European Business Association, ICC Ukraine. The Firm is a member and general partner of Ukrainian Bar Association.

The firm's lawyers can provide services in English, Russian, Polish, Ukrainian, German and French languages.

20. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive: **WND**\_\_\_\_\_

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm. **WND**\_\_\_\_\_

21. Details of membership in local and international law firm networks, databases, alliances, or associations:

**International:**

- 1) ICC (ICC Ukraine)
- 2) International Bar Association (IBA);
- 3) FraudNet;
- 4) Lex Mundi;
- 5) Taxand;
- 6) USUBC (Ukrainian Dimension of USUBC)
- 7) ICCA

**Ukrainian:**

- 1) American Chamber of Commerce (ACC);
- 2) European Business Association (EBA);

3) Ukrainian Bar Association (UBA);

4) URE Club.

22. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

**Administrative Law**

Admiralty and Maritime Law

Advertising and Marketing

**Agency and Distribution**

**Agricultural Law**

**Alternative Dispute Resolution:**

**Arbitration, Mediation**

**Antitrust and Competition**

Aviation and Aerospace

**Bankruptcy**

**Banks, Banking and Financial Services**

**Business Law**

**Commercial Litigation**

**Commercial Real Estate, Zoning,**

**Planning and Land Use**

**Communications and Media**

**Construction Law and Litigation**

**Consumer Law**

**Contract Law**

**Corporate Finance**

**Corporate Law**

**Criminal Law**

**Energy**

**Entertainment and the Arts**

**Environmental Law**

**Finance**

**Foreign Investment**

**Franchise and Franchising**

**Government Procurement and Contracts**

**Immigration and Naturalization**

**Information Technology**

**Initial Public Offerings (IPOs)**

**Insurance Law**

**Intellectual Property:**

**Copyright**

**Trademarks**

**Patents**

Other

International Public Law

**International Litigation and Arbitration**

**International Trade**

**Labor/Employment**

**Media Law**

**Mergers & Acquisitions**

**Mortgages Property Funding and**

**Security**

**Natural Resources**

**Oil and Gas**

**Privatization Law**

Product Liability

**Regulatory Law**

**Securities and Stock Exchange**

**Taxation**

**Technology and Science**

Torts

**Transportation**

Other practice areas: **Sports Law, Family**

**Law, Pharmaceutical Law, German Desk**

Areas of Special Expertise:

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